PAYGO ENERGY
Enhancing regulatory frameworks with the Internet of Things (IoT)
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1. Regulation as a carrot for change

2. Currently distributors only collect supply chain data at surface level

3. To delve deeper, create digital assets

4. Focus on low cost, high return technology

“Data is not information, information is not knowledge and knowledge is not wisdom.”

- James Gleik
The objectives of LN100 are to:
1. Stop cylinder cross filling
2. Stop illegal/unsafe refilling practices
3. Encourage investment in the industry

The regulations should be seen as carrot for change, rather than a stick to punish poor practices.

We should use the regulations as an opportunity to improve how we operate. Low-cost, high return technology can be quickly implemented with a transformative impact on customer experience, operations and the supply chain.

LEGAL NOTICE NO. 100
THE PETROLEUM ACT
(No. 2 of 2019)

IN EXERCISE of the powers conferred by section 101 of the Petroleum Act, 2019, the Cabinet Secretary for Petroleum and Mining on the recommendation of the Authority makes the following Regulations —
WE NEED TO GO BEYOND

THE TIP OF THE ICEBERG

- Refilling
- Distributor purchases
- Asset utilisation
- Retail
- Home deliveries
- Customers
TURN YOUR SUPPLY CHAIN FROM A COST CENTRE TO YOUR BIGGEST ASSET

1. Improve customer experience
2. Reduce distribution costs through improved retail management
3. Improve asset utilisation to improve ROI on capital expenditure
4. Increase oversight and encourage best practices
INVEST IN LOW COST, HIGH RETURN TECHNOLOGY

Know your customer

Identify customers and take digital payments.

Digitise your operations

Low cost, high quality smartphones are readily available. PayGo's task-based applications make it easy to train staff and provide a consistent, quality service.

Track your cylinders

Serialise and track the movement of each cylinder throughout the supply chain.
If you want to learn more, get in touch!
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