DIGITAL INNOVATION TECHNOLOGY ADVANCEMENTS AND LPG ACCESS

André Pimentel
Vice President of Sales
are now

ANOVA
Unmatched Scale, Service, & Innovation

1,500+ Customers
In over 70 countries

120 Years of Combined Experience
Deep expertise and industry heritage

~700,000 Assets Monitored

#1 Remote Monitoring Company
Largest Industrial IoT provider to industrial gases, LPG & propane, Oil & Gas, Fuels, Chemicals & Lubes markets

Broadest Technology Base
4G LTE, Satellite, Sigfox, LoRa, NB-IoT, 3G, 2G

50+ Engineers
Collaborating and innovating
~30% excess spending to deliver LPG products
Technology adoption is key to remaining competitive beyond operating costs.
73% of companies are making IoT investments today

47% say IoT will be the most important technology for cutting costs

Source: PwC 2017 Global Digital IQ Survey
How It Works

HIGH-RELIABILITY SENSOR REGULARLY CHECK TANK, CYLINDER AND METER CONDITIONS. MEASUREMENTS AND ALERTS ARE COMMUNICATED WIRELESSLY TO SECURE CLOUD PLATFORM

IOT PLATFORM & MOBILE APP
PROGNOS – IoT Platform

Cost reduction
Efficient customer management
Historical data to support decision making
Increased customer satisfaction & retention
API Integration
Updated user interface
Infrastructure hosted in the cloud
Fast access to information
Our Customer’s Journey
In summary...

The industrial supply chain is rapidly digitizing. There are untapped opportunities for LPG distributors that will unlock better economics and improved customer experience.

Remote monitoring and IoT will drive significant cost reductions, but it’s about much more: sustainability, new business opportunities, better service, higher quality and proven safety.

We can leverage the power of data to optimize operations and extend LPG access.
Get in touch.

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